

What's your specialty? Now & Again is the Southeast's premier furniture consignment shop. It is 7,200 square feet of wonderful antiques nestled among an ever-changing selection of traditional and unique pieces of furniture, art, chandeliers, tables, lamps, mirrors and decorative accessories from homes, estates and designers throughout the Southeast.

What roles do family members play at the company? In 1991, Mary and Bill Kirchner opened Now & Again in Buckhead with just a few pieces of furniture. While Mary remains the driving force behind the company, their twin daughters have now joined them in different capacities as the shop expands into a new showroom and continues to grow! Sarah Midas commutes from Chesapeake, Virginia to assist with the bookkeeping aspect of the business. Joan Kirchner helps with marketing in her spare time away from her job in Washington, D.C. with U.S. Senator Johnny Isakson.

What is Now & Again best known for? We're best known for the wonderful variety of beautiful and unique pieces available in the shop at unbelievable prices. We now attract customers and consignors from all across the country which allows for a truly diverse inventory. We're also known for our knowledgeable and friendly staff.

How has running your business changed, as opposed to five years ago? With the slowdown in the real estate market in the past few years, more people have turned to renovating their current homes or downsizing. Those that have beautiful pieces of furniture or special accessories are hesitant to place them in garage sales or just anywhere for sale and that's where Now & Again has been a valuable asset to them. We have received some truly unique pieces and the quality of our consignments in recent years has been outstanding.

What's on the horizon? Now & Again is celebrating its 20th year this year in a big way! Having just moved into our new, larger showroom in January, we are now poised for another fabulous 20 years! The new showroom allows us to accept more wonderful consignments as well as host unique and special events for our valued customers.

Mary & Bill Kirchner *Now & Again*

ALL
IN
THE
FAMILY

